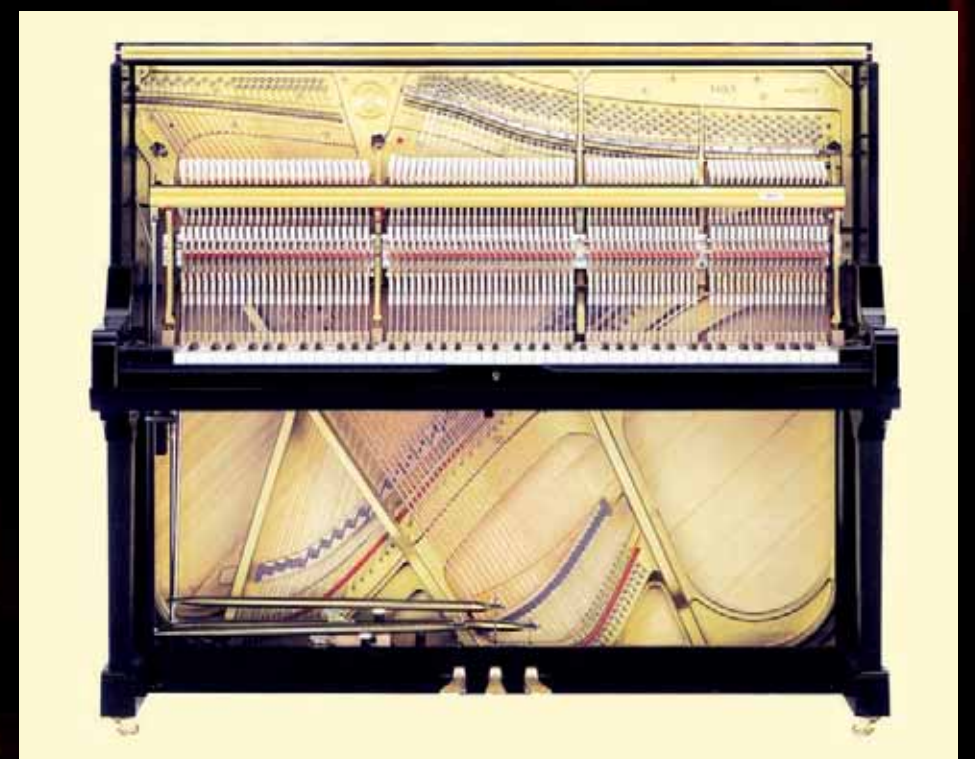




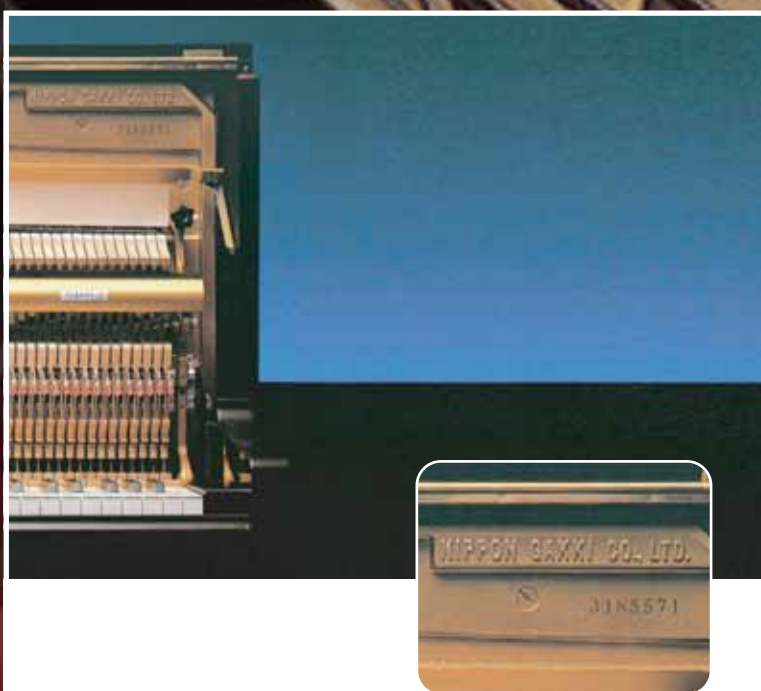
All it takes is only **2 minutes** to secure your lifetime investment

# Facts you should know before buying a **used** or **reconditioned** piano



## Most important!

- ✓ *Inspect inside the Piano*
- ✓ *Check the age of the Piano*



### Is there anything else I should note?

**The Serial Number** provides an indication of the actual age of the piano and is found on the top right corner of the iron frame inside the piano. Do inspect carefully to see if the serial number has been tampered with. The smaller the number, the older the age of the piano. Please refer to the FREE leaflets available at the music school counter for the list of serial number and its year of production.

### The Hammers

are usually the first parts of the piano to be worn out due to extensive use. Since Yamaha does not supply original parts for such pianos, it is likely that it is replaced with non-original parts or not replaced at all. Using non-original parts would affect the range, tonality and clarity of sound.



### Non-aligned keys

will affect the fingering skill of a student. Do ensure that the keys are aligned; otherwise you may have to spend more on servicing the piano.



### The Strings

will rust and deteriorate over time due to climate and humidity difference between Malaysia and Japan. This in turn affects the performance, quality and lifespan of the piano.



Is there anything else I should note?...  
Get the **FREE** information booklet from any Yamaha Music outlets.

### But I can always go back to Yamaha for replacement and servicing, right??

Before you purchase, please note that :

- There will be NO FACTORY WARRANTY for Yamaha re-conditioned pianos
- Yamaha official dealer WILL NOT WARRANT ANY REPAIR SERVICE, thus ORIGINAL SPARE PARTS will not be available to you or any other piano shops. The replacement with NON-ORIGINAL PARTS will affect the performance and lifespan of the piano. Also, you will not have access to a QUALIFIED and TRAINED TECHNICIAN that could ALIGN over 10,000 typical moving parts to enable the piano to perform to acceptable standard.

Unlike other purchases, a piano purchase is a LONG TERM investment. Over time, you will have to spend more on tuning and replacement of worn-out parts. However, with a BRAND NEW Yamaha piano, you will have access to regular servicing and tuning by our qualified technicians.

All Yamaha dealers are authorized to sell brand NEW Yamaha pianos only.